CHARD EASTERN GROWTH AREA APPRAISAL: BASE CASE

To be read in conjunction with Key Site Development parcel plan 02/06/09, and Phasing Time Frame Schedule C (05.10.09) altered in discussion with LDA 9th August 2010, and G&T updated costings (21.07.10)

Phases		1	2B	2D	3A 3B			4A				4B					
		2A 2C		JA			36	4A			45						
		0	4	0	•	4	_		7	0	•	40	44	40	40	4.4	45
		2011	2012	2013	3 2014	4 2015	2016	2017	2018	8 2019	9 2020	10 2021	11 2022	12 2023	13 2024	14 2025	15 2026
Developable Area (acres)		2011	2012	2010	2017	2010	2010	2017	2010	2013	2020	2021	2022	2023	2024	2023	2020
Residential	92.106	3.4	8.35	3.7	4.96	4.96	4.96	10.47	5.71	5.71	5.71	5.71	5.69	5.69	5.69	5.69	5.69
Employment	14.28		4.00	4.00	0.92	0.92	0.92		0.88	0.88	0.88	0.88					
Mixed	2.78		1.39	1.39													
Total Developable Area	109.166																
Income																	
Residential land 500,000	46,053,000	1,700,000	4,175,000	1,850,000	2,480,000	2,480,000	2,480,000	5,235,000	2,855,000	2,855,000	2,855,000	2,855,000	2,846,600	2,846,600	2,846,600	2,846,600	2,846,600
Employment 100,000	1,428,000	0	400,000	400,000	92,000	92,000	92,000	0	88,000	88,000	88,000	88,000	0	0	0	0	0
Mixed 300,000	834,000	0	417,000	417,000	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Income Total Income by phase	48,315,000	1,700,000	4,992,000	2,667,000	2,572,000	2,572,000	2,572,000 7,716,000	5,235,000 5,235,000	2,943,000	2,943,000	2,943,000	2,943,000 11,772,000	2,846,600	2,846,600	2,846,600	2,846,600	2,846,600 14,233,000
Total income by phase							7,7 10,000	5,235,000				11,772,000					14,233,000
Costs																	
Infrastructure		2,506,000	7,142,000	3,737,000	1,664,000	1,664,000	1,664,000	4,938,000	1,298,000	1,298,000	1,298,000	1,298,000	922,000	922,000	922,000	922,000	922,000
School		0	0	0	1,175,000	1,175,000	1,175,000	1,175,000	0	0	0	0	940,000	940,000	940,000	940,000	940,000
Total Costs	42,517,000	2,506,000	7,142,000	3,737,000	2,839,000	2,839,000	2,839,000	6,113,000	1,298,000	1,298,000	1,298,000	1,298,000	1,862,000	1,862,000	1,862,000	1,862,000	1,862,000
Total Costs by phase				-			8,517,000	6,113,000				5,192,000					9,310,000
Net Land Value	5,798,000	-806,000	-2,150,000	-1,070,000	-267,000	-267,000	-267,000	-878,000	1,645,000	1,645,000	1,645,000	1,645,000	984,600	984,600	984,600	984,600	984,600
Weighted area	96.63	3.40	9.98	5.33	5.14	5.14	5.14	10.47	5.89	5.89	5.89	5.89	5.69	5.69	5.69	5.69	5.69
Infra levy (per weighted acre) £100,000	9,663,000	340,000	998,400	533,400	514,400	514,400	514,400	1,047,000	588,600	588,600	588,600	588,600	569,320	569,320	569,320	569,320	569,320
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Target Viability Threshold Land Value	20,266,200	680,000	2,278,500	1,348,500	1,084,000	1,084,000	1,084,000	2,094,000	1,230,000	1,230,000	1,230,000	1,230,000	1,138,640	1,138,640	1,138,640	1,138,640	1,138,640
Public sector Investment	16,128,200	1,486,000	4.428.500	2,418,500	1,351,000	1.351.000	1,351,000	2,972,000	0	0	0	0	154.040	154.040	154,040	154.040	154.040
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Infrastructure levy reimburesement	7,308,600	340,000	998,400	533,400	514,400	514,400	514,400	1,047,000	0	0	0	0	569,320	569,320	569,320	569,320	569,320
Net Public Sector Investment	13,773,800	1,486,000	4,428,500	2,418,500	1,351,000	1,351,000	1,351,000	2,972,000	-588,600	-588,600	-588,600	-588,600	154,040	154,040	154,040	154,040	154,040
Net Public Sector Investment by phase	, , , , , , , , , , , ,	, , ,	, , , , , ,		, , ,	, , , , ,	4,053,000	2,972,000	,	,	,	-2,354,400	,	,	,	,	770,200
Cumulative Net Public Sector Investment		1.486.000	5.914.500	8,333,000	9.684.000	11.035.000	12,386,000	15,358,000	14.769.400	14.180.800	13,592,200	13,003,600	13,157,640	13,311,680	13,465,720	13.619.760	13,773,800
3.50%	Disc. Factor	1,480,000	0.966	0.934	0.902	0.871	0.842	0.814	0.786	0.759	0.734	0.709	0.685	0.662	0.639	0.618	0.597
Net Present Public Sector Investment	12,707,797	1,486,000	4.278.744	2,257,696	1,218,525	1,177,318	1,137,506	2,417,724	-462.634	-446.990	-431.874	-417,270	105.509	101.941	98.494	95,163	91,945
	12,707,707	1,100,000	.,210,117	_,,,,,,,	1,210,020	., ., ., ., ., .	., 101,000	_, , , , , , , , , ,	102,004	110,000	101,017	,	100,000	101,071	00,104	55,156	01,010

£20,266,200 £126,490 per acre Target Viability Threshold Land Value

Assumptions

Input Cells = Target Viability Threshold value, residential / acre £100,000 £150,000 Target Viability Threshold value, employme / acre Target Viability Threshold value, mixed / acre Target Viability Threshold Land Value Infrastructure levy / acre Gross land area 160.22 acres Net developable area 109.166 acres

100% Employment

Mixed

Weighted land area 96.63 acres Schools in Phases 3a, 3B and 4B costed at £4,700,000 Discount rate based on Treasury rate of 3.5%

GVA Grimley Ltd., 9 August 2010
This is not, and is not intended to be a formal valuation. This advice is exempt from the current RICS Valuation Standards (Practice Statement 1.2) and as such cannot be regarded or relied upon as a valuation. This advice has not been based on full research of the asset(s). It provides either a quide for feasibilty purposes should the asset be placed on the market, or for any current or impending negotiations on price. We would be happy to undertake a formal valuation as instructed, if required, on the basis of a separate instruction.